

# Azara Care Connect A Tale of Two Ships



#### Today's Presenters





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and Engagement
Michigan Primary Care
Association



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VP of Operations
Great Lakes Bay Community Health
Center

#### Agenda



#### INTRODUCTION

Speaker and MPCA Overview

#### CHARTING THE COURSE TO ACC UTILIZATION

Overview of programs utilizing ACC and insights gained

# NAVIGATING NEW CHANNELS: ACC 2.0 CREATION AND IMPLEMENTATION

Overview of the new build and implementation

# CHANNELING OUTCOMES: INSIGHTS AND LESSONS LEARNED

Review of workflows and health center outcomes driving further enhancements

# Introduction



#### Michigan Primary Care Association



- MPCA represents 40 FQHCs and 4 Native American Tribal Health Service providers that are responsible for 1 in 14 Michiganders in rural and urban communities across the state.
- MPCA works to advocate, influence, and advance health policy in Lansing and Washington,
  D.C., foster collaboration among health centers and with external partners, and support health
  centers in the continuous pursuit of high-quality, patient-centered services.
- MPCA also operates Michigan's Health Center Control Network (MQIN), Clinically Integrated Network (MCHN), and VirtuALLY – a healthcare IT solutions provider.



## Michigan Community Health Network



Clinically Integrated Network (CIN) owned by MPCA and 39 of its member health centers



Formed in 2015 by Michigan community health centers for the purpose of group contracting with Michigan Medicaid Health Plans – creating new, sustainable funding opportunities through valuebased contracting with primary focus on the triple aim

Negotiates value-based agreements on behalf of its members for the purpose of improving overall outcomes of the patients served and sharing in the resulting cost savings

Currently focused on Medicaid populations with recent diversification into Medicare ACO REACH and MSSP programs

# Group Questions



#### By a show of hands:

How many of you use ACC currently?

How many of you think you're using it to its highest potential?



# Charting the Course to ACC Utilization



#### ACC Utilization Across the Network



Member Health Centers utilize ACC for a variety of programs across the state. Some of these programs are implemented and supported by participation in Value Based Agreements while others are driven by health center specific programming

#### Utilization currently includes:

- VBA funded CHW Patient Engagement Programs
- -Care Management Programs
- Accountable Care Organization (ACO) Programs (REACH and MSSP)

## CHW Patient Engagement Program





MPCA partners with 3
Medicaid health plans
via Value Based Care
Agreements to fund
CHW positions at
Health Centers



This program prompted the need to build a reporting structure to facilitate receipt of patient data from health plans, generation of outreach alerts, and space for staff to document outreach attempts



This led to Azara and MCHN partnering to form Care Coordination to meet these needs

#### Historical Workflows



Health centers would receive monthly excel sheets for each health plan they participated in, and they would have to fill out the reportable fields.

These sheets often contained duplicative patient information and caused staff to complete extra work to determine the patient's existing needs.

Document Activity - Submit to MCHN						CHW	CHW Meridian Master				
**One line per outreach attempt and/or reason - multiple lines for multiple outreaches and reasons - Insert Rows When Necessary**											
								Report Generated: 09/22/2020			
			Example Data/Format								
9/1/2020	Text - Manual	Access	Seeing other PCP - Complete (See Notes)	Dr. John Doe	FrirstName LastName						
Cttrl + ; (semi-colon) to insert current date	Drop-Down	Drop-Down	Drop-Down	Free Text	Free Text						
Contact Attemp	Method	Contact Reason 🗸	Outcome	Notes (Tied to Outcome)	Performed By	Access	HRA 🔽	HEDIS ~	ED Count	SDC	
11/6/2020	Phone - Manual	ED	Appt. Scheduled - Complete	pt followed up with pcp				2	10		
							Gap				
							Gap				
							Gap	1			
							Gap	1			
								1			
							Gap	1			
							ССБ	1			
							Gap	1			
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#### Enhanced ACC Workflows

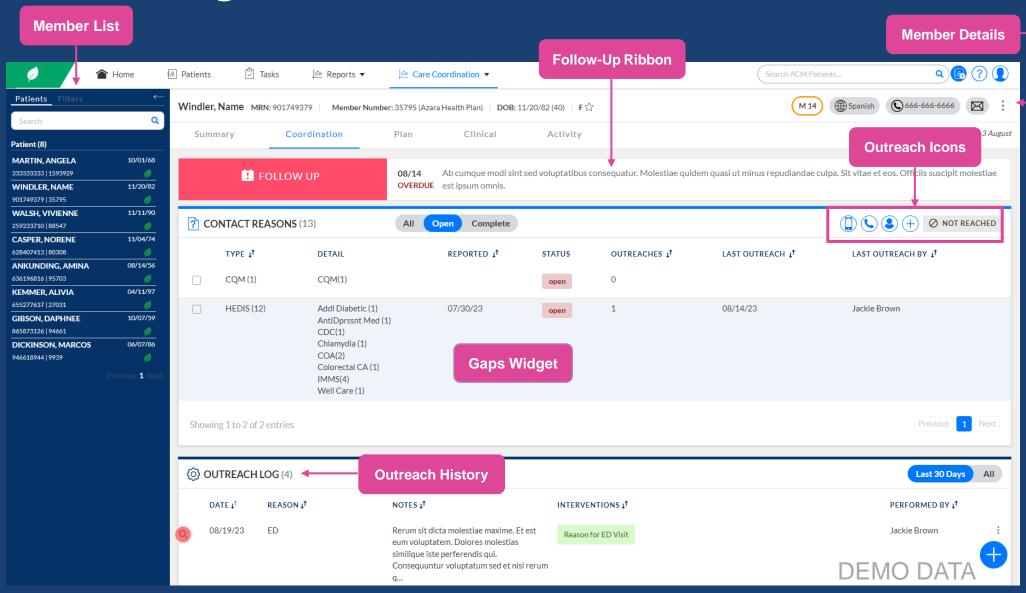


Health centers receive monthly reports via ACC which captures the historical outreach completed and allows for staff to review the comprehensive patient profile without having multiple systems open.

Outreach Directory							
All Recently Viewed							Search Patients
PATIENT ↓ <sup>†</sup>	GAP COUNT ↓ <sup>†</sup>	CONTACT REASONS ‡	LAST OUTREACH ↓†	OUTREACH COUNT	↓† USER ↓†	ήt	FILTERS MANAGE
MARTIN, ANGELA	5	ED, SDOH, HEDIS, CQM	02/10/24	4	Jackie Brown	! 4	NARROW RESULTS BY
SCHINNER, ANGELO	17	HEDIS	02/25/24	3	Jackie Brown	! 3	No Contact in last 30 days
STOKES, HILLARY	1	SDOH	03/11/24	3	Jackie Brown	<u>:</u> 3	Attributed in Last 30 Days
O'CONNER, BRIANA	2	ED, HRA	03/05/24	2	Jackie Brown	? 2 <sup>b</sup>	CONTACT REASONS
HARBER, JAZMIN	1	ED	03/09/24	2	Jackie Brown	! 2	6 selected •
JAST, HERMINIA	1	СОМ	03/10/24	2	Jackie Brown	! 2	FOLLOW UP STATUS
HERMAN, FRANCES	9	HEDIS, SDOH	03/11/24	1	Jackie Brown	1	None selected ▼
FRITSCH, LILLIE	1	ED	03/11/24	2	Jackie Brown	! 2°	PLAN
DUBUQUE, DAGMAR	1	ED	03/12/24	3	Jackie Brown	: 3°	None selected ▼
O'CONNER, HENRI	2	СОМ	Never 🛕	0	Jackie Brown	0	PROVIDER (PCP)
MONAHAN, ADRIEL	30	HEDIS, HRA, CQM	03/12/24	3	Jackie Brown	3	None selected ▼
STRACKE, TIMMOTHY	2	ACCESS, SDOH	02/28/24	1	Jackie Brown	1	USERS
HEGMANN, OLEN	5	HEDIS	03/12/24	2	Jackie Brown	2	Jackie Brown •
GUTKOWSKI, NELLA	9	ACCESS, HEDIS	02/28/24	2	Jackie Brown	2	APPLY FILTERS
Showing 1 to 14 of 14 entries				DI	EMO DATA	ious 1 Next	RESET FILTERS

#### CHW Program Documentation

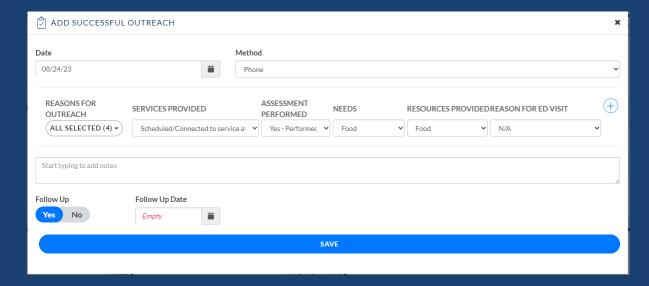




#### Documentation of Outreach



#### Successful Outreach



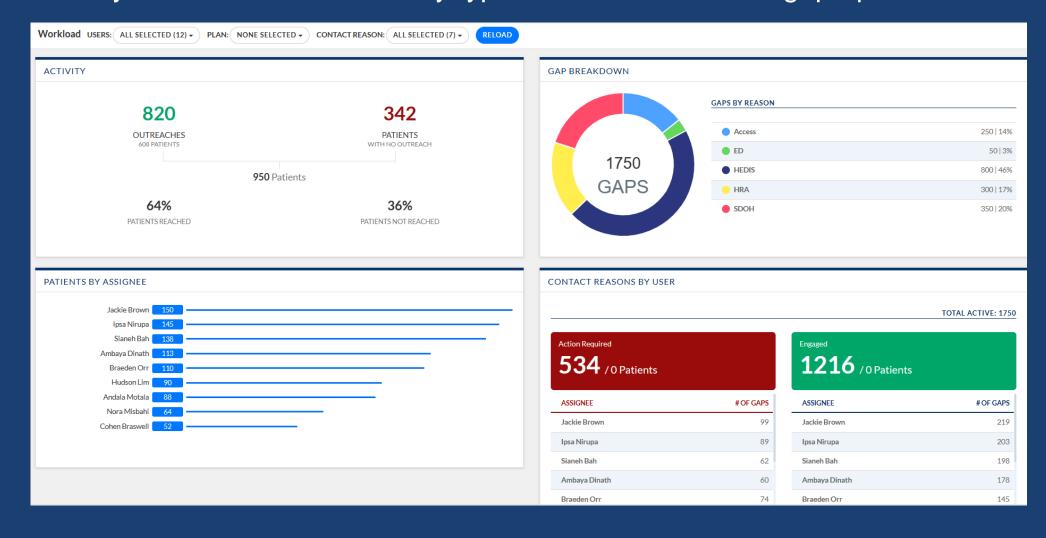
#### **Unsuccessful Outreach**

ADD UNSUCCES	D UNSUCCESSFUL OUTREACH *					
Date	Method					
08/30/23	Phone	~				
Why was this person not No answer/no response		~				
Start typing to add notes						

# CHW Program Reporting - Workload



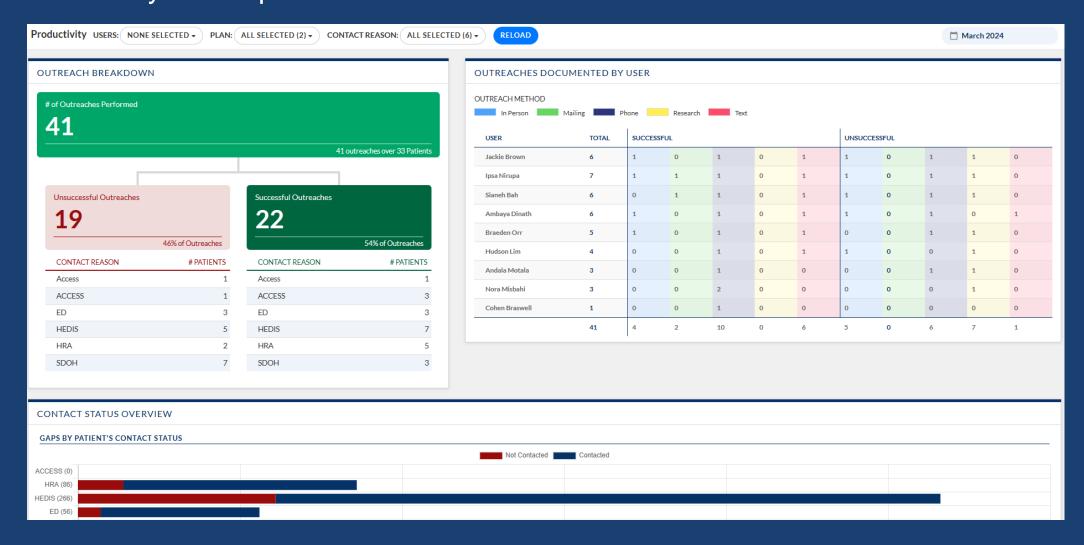
Health centers can review the work assigned to each CHW or Care Coordinator within the system and review work by type of outreach needed/gap open.



# CHW Program Reporting



Health centers can review the work assigned completed by each CHW or Care Coordinator by health plan.



#### Program Assessment



#### **Initial Key Insights:**

Allowed for required items to be captured within structured data fields for reporting which increased our success within contract requirements

Created a space for CHWs to document that made sense for their scope of work which was not accommodated within EMRs

Allowed for documentation of incorrect demographic information or external PCP usage to be communicated with the health plans

Integrated streamlined workflows across the participating health centers

#### **Noted Areas for Improvement:**

Adding additional documentation granularity around "Gap Completion" to note the why behind the completion

Adding additional documentation granularity around the provision of resources to note the how behind the resources provided

Improving reporting capabilities around timeframe and details of outreach performed

Allowing "Not Reached" documentation to only close out intended open gaps rather than all

Increasing interfacing between ACC, DRVS, and the EMR to continue to reduce duplicative documentation

## Care Management Programs



Health Centers across our network have implemented a variety of different care management programs

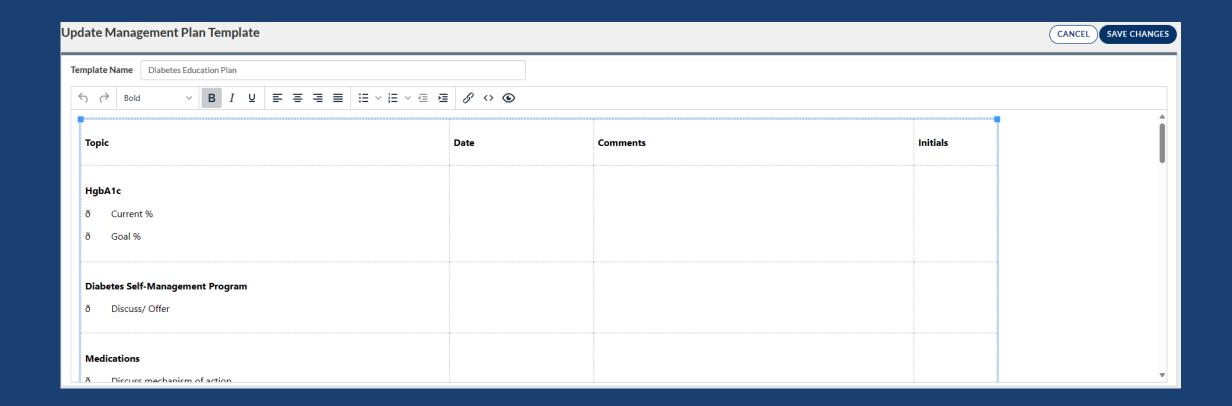
Transitional Care Management Chronic Care Management Behavioral Health Home Model

Each of these programs and health centers have found ways to customize ACC to meet their programmatic needs utilizing cohorts and template building within the platform



# Care Management Programs





#### **ACO Programs**



MCHN partnered with an external organization to assist us in implementing the ACO REACH program across eight health centers in 2023

With this partnership we received access to an external documentation tool that was limited to the Medicare population which caused Health Center staff to practice multiple workflows that were not available to their entire patient population

Due to this limitation, MCHN partnered with Azara to work through enhancements needed to accommodate both Medicaid and Medicare documentation

# Navigating New Channels: ACC 2.0 Creation and Implementation



#### Background



MCHN highlighted critical areas of work that were required for ACO REACH and MSSP programs to be transitioned into ACC

# ACO REACH and MSSP required the following to be available:

Transition of Care alerts and documentation space for both in-patient and emergency department events

Notification and completion of Medicare Health Risk Assessments

Identification and grouping of individuals for High-Risk Care Management

Documentation of comprehensive Risk Assessments

Documentation of comprehensive Care Management Plans

Notification and documentation of outstanding Annual Wellness visits and Clinical Quality measures

#### ACC Enhancements



ACC currently enables practices to organize patients into groups of high cost, risk, or other characteristics such as chronic disease and allows the Care/Case Management and Care Coordination staff to manage and monitor this panel of patients by developing care plans and tracking the day-to-day tasks and follow-up activities related to their care.

#### **Areas of Enhancement to Meet ACO Requirements:**

Assessments

**Processing Rules** 

Robust Care Plan

**Automated Tasks** 

**ACO Level Access** 

Reporting



## Project Timeline





#### **Project Start**

MCHN and Azara began work to enhance the current state of Azara Care Connect to meet the unique needs of the ACO Agreements.



#### **Pilot Groups**

Health Centers were given the opportunity to pilot the enhancements and provide feedback to the Azara team on functionality.



#### **Phase 1 Implementation**

Health Centers who participated in the 2023 ACO contracts were transitioned to the enhanced version of ACC.

# Care Coordination Enhancements

\*All patient information is from a demo environment and does not contain real PHI\*







Each month a patient attribution file from CMS is uploaded to the care coordination directory.

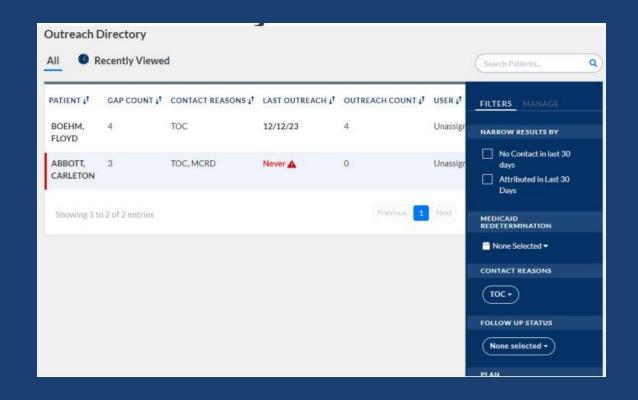
This is where staff review open care gaps and complete outreach documentation

#### Gaps indicated in the directory are:

Transitions of Care (TOC)
Medicare HRA (PRP+)
Clinical Quality Measures (CQM)

#### Staff will be able to filter patients by the following:

Assigned Care Coordinator/Care Manager Contact Reason (Gaps) Follow-Up Status Assigned PCP



## Transition of Care Gaps



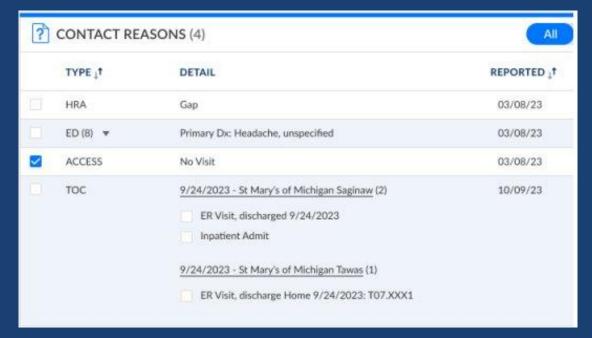
Data flows from Michigan's HIE (MiHIN) into DRVS for TOC events (Inpatient and Emergency Department) which triggers a TOC alert to pop up within Care Coordination.

#### Each gap is grouped by:

**Admit Date** 

Location, including:

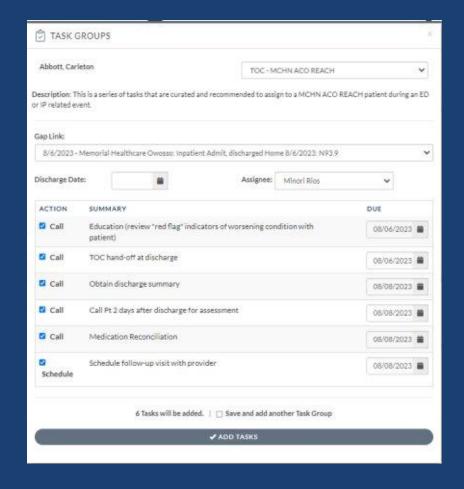
- Event Type
- Discharge Status Description
- Discharge Date
- Discharge Diagnosis

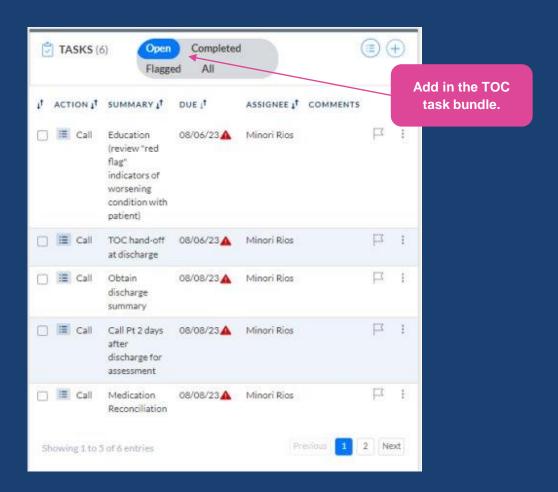


#### Coordination Tab — TOC Tasking



The task panel was added to the coordination tab and shows tasks created by users within the system that are either assigned to an open TOC gap or independent tasks for follow-up related to other gaps/work. Tasks created within Care Coordination will also now show up within the task panel in Care Management.



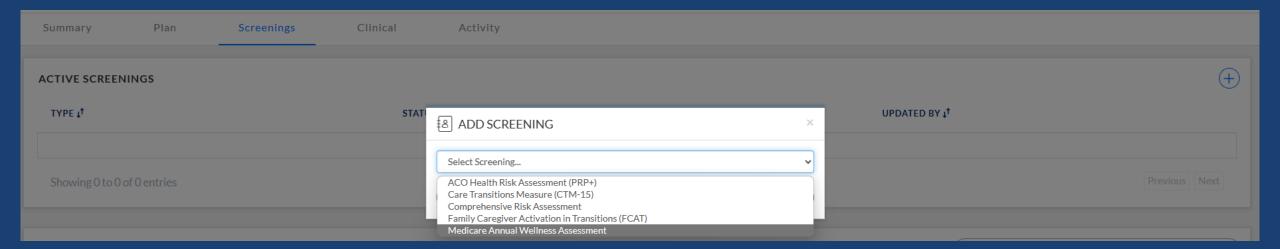


## Screenings Tab



Once, in a patient's profile, an additional tab was created to house assessments pertinent to the ACO program, which includes the following options:

- Care Transitions Measure (CTM-15)
- ACO Health Risk Assessment (PRP+)
- Medicare Annual Wellness Assessment
- Comprehensive Risk Assessment
- Family Caregiver Activation in Transitions (FCAT) Tool



# Screenings Tab



Screenings can be saved in a draft form if staff are unable to complete it with the patient in one sitting and can also be exported to a PDF upon completion.

ZzMisc, Unidentified MRN: 000000094	4147   DOB: 6/18/20 (3)	oά				L0 No lange	No Phone	No email	:
Summary Plan	Screenings	Clinical	Activity						
SUBMIT SAVE DRAFT				PRAPARE+					×
	Date *	<b>*</b>							ĺ
	Assessment Declin	ned *							
	○ Yes								
		he nast 2 years has se	eason or migrant farm v	work been your or your family's m	ain source of income?*				
	Yes	ne past 2 years, nas se	ason of migranic farms	work been your or your running 3 m	an source of meome.				
	○ No								
	○ I choose not to	answer this question							
		discharged from the a	rmed forces of the Unit	ted States?*					
	○ Yes								
		answer this question							,

# Care Management Enhancements

\*All patient information is from a demo environment and does not contain real PHI\*



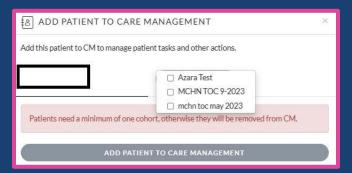
# Promoting Patients to Care Management



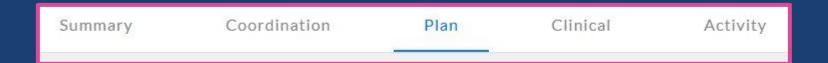
All patients added into ACC from the BAR file are added to Care Coordination. Upon review from health center staff, if appropriate, they will be promoted to care management to be included in the high-risk care management cohort.

Once a patient has been identified to promote to care management, within their profile in care coordination staff will complete the following steps:

- 1. Navigating to the three dots in the upper right-hand corner, staff will select "Add Patient to CM"
- 2. Staff will then select the cohort "ACO Program CM" from the drop-down menu.



3. Once the patient has been added to the cohort, they will have "Plan" added to their tab selection at the top.



#### Plan Tab Enhancements

ZzRCM Unidentified, Misc 2022 MRN: 000000103203 | DOB: 1/5/22 (26 months) | O 1/27

O FOCUS

Screenings

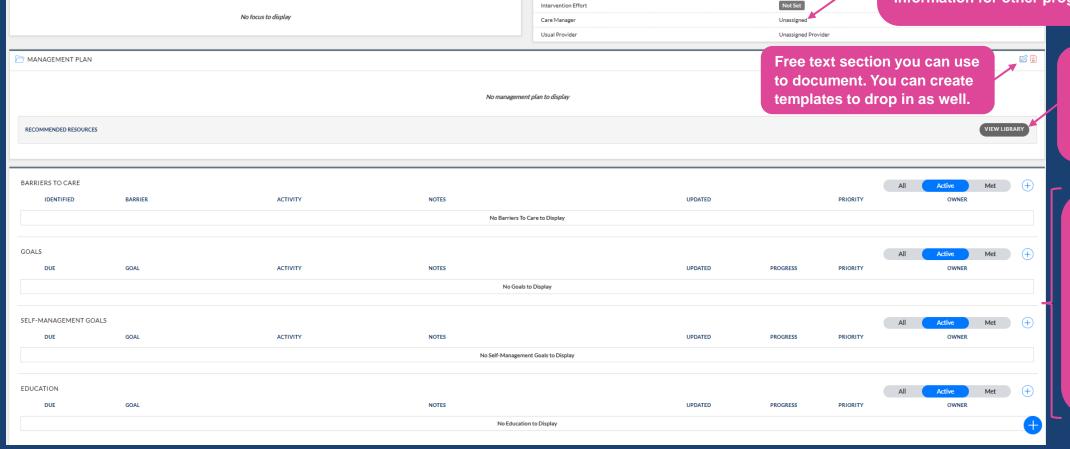
Clinical

Activity



Enhanced the documentation options by adding structured data fields and providing resources for plan building via Elsevier content.

CARE TEAM



assignment if your org uses that information for other programs.

you can use

Elsevier content

Update the assignment for Care Manager, if needed. This manual

assignment will not override the EMR

Structured documentation section that can be independently curated or you can use Elsevier driven content.

to review if you

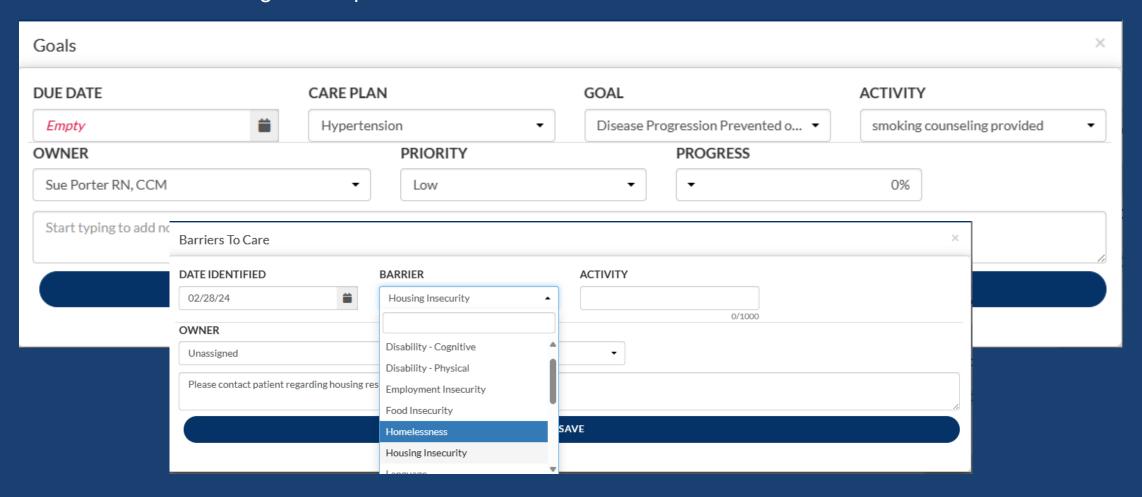
Plan.

need assistance building the Care

#### Plan Tab Enhancements



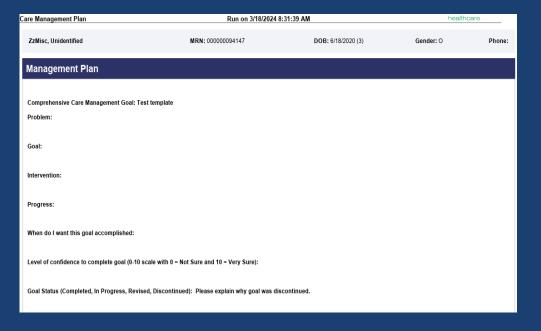
Allowed for structured data fields to minimize the need for free text and to streamline the key items included within the larger care plan

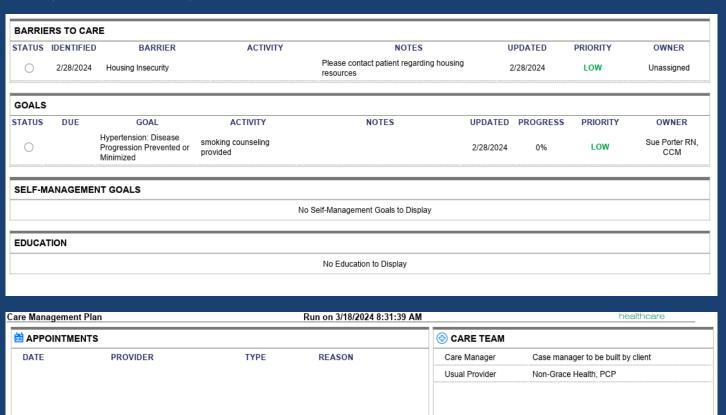


#### Plan Tab Enhancements



You can export the care plan as a PDF summary to add into your EMR or provide the patient.





#### Elsevier Content



Selecting "View Library" from within the Plan tab will take you to a listing of 60 conditions for you to select from.

Care Plan Library	
TITLE	LAST UPDA
Anxiety	11/16/23
Anxiety Peds	11/16/23
Asthma	11/16/23
Asthma Peds	11/16/23
Atrial Fibrillation	11/16/23
Autism	11/16/23
Autism Peds	11/16/23
Bronchiolitis Peds	11/16/23
Cancer Posttreatment Phase	11/16/23
Cancer Posttreatment Phase Peds	11/16/23
Cancer Treatment Phase	11/16/23
Cancer Treatment Phase Peds	11/16/23
Chronic Kidney	11/16/23
Chronic Kidney Peds	11/16/23
Chronic Pain	11/16/23
Chronic Pain Peds	11/16/23
COPD	11/16/23
Coronary Artery Disease	11/16/23
Cystic Fibrosis	11/16/23

## Elsevier Content

Once you have selected the condition you would like to review, you will be provided with a PDF of a care plan guide that offers recommendations for goals, assessments, and interventions along with the resources behind the recommendations.

#### Care Planning

#### Care Plan Guide

#### Anxiety Setting: Ambulatory Target Population: Adult

#### Clinical Description

Care of the ambulatory/primary care patient experiencing persistent and excessive anxiety or worry characterized by restlessness, feeling keyed-up or on edge, becoming easily fatigued, having difficulty concentrating or "mind going blank", or experiencing irritability, muscle tension and sleep disturbances.

#### Key Information

- Once a person's stress response begins to interfere with his or her ability to function, an anxiety diagnosis should be considered.
- Obsessive-compulsive disorder and posttraumatic stress disorder are closely related to anxiety disorders, which some may experience at the same time.
- Early treatment may reduce functional limitations, disability, health care utilization costs, physical complications and comorbidities.
- Anxiety increases risk for suicide.
- There is conflicting opinion regarding an increase in suicidality with the use of selective-serotonin-reuptake inhibitors in adults.
- Suicidal ideation with access to lethal means constitutes a psychiatric emergency.
- Medication side effects and effects of intoxication or substance withdrawal must be considered during diagnosis Medications, medical comorbidities and other psychiatric conditions often overlap anxiety.

#### Goals

#### Within a mutually determined timeframe or by transition of care:

- A. The patient will achieve the following:
  - Anxiety Symptoms Identified
  - Anxiety Symptoms Monitored and Managed
  - Harm or Injury Prevented
- B. Patient, family or significant other will teach back or demonstrate education topics and points:
  - Anxiety: Overview
  - Self-Management
  - When to Seek Medical Attention

#### Assessment

#### Potential Problem or Focus of Care:

- Anxiety Identification
- Anxiety Symptoms
- Harm or Injury

#### Intervention

#### Correlate health status to:

- history, comorbidity
- age, developmental level
- sex, gender identity
- baseline assessment data
- physiologic status
- response to medication and interventions
- psychosocial status, social determinants of health
- barriers to accessing care and services
- health literacy
- cultural and spiritual preferences
- safety risks
- family interaction

## Channeling Outcomes: Insights and Lessons Learned



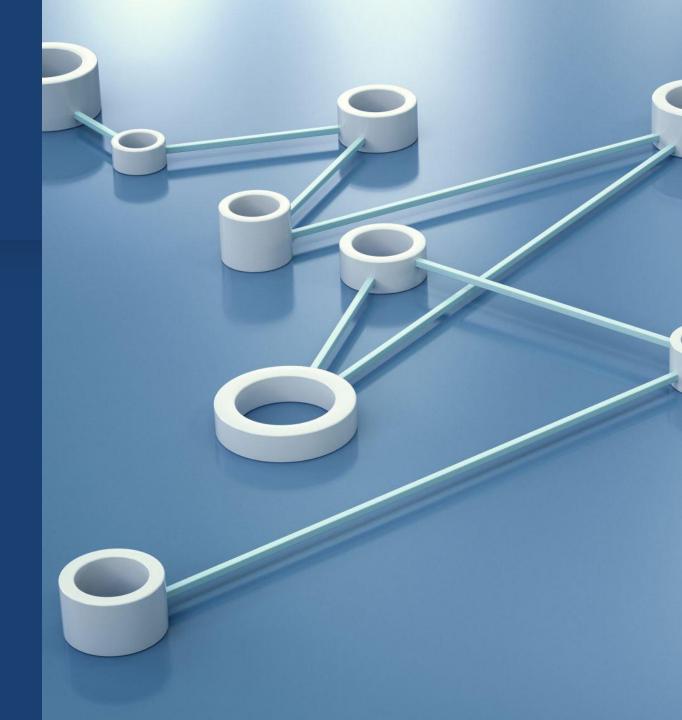
### **Lessons Learned:**

Ensure worked is mapped out and considered from a staff role perspective to ensure workflows are comprehensive of different task types

Streamline nomenclature utilized

Include cross-functional teams in the updates to effectively communicate changes to the system

Verify data mapping and interface opportunities being utilized



## Insights and Next Steps:



Separation of transition of care alerts to indicate ED vs. In-Patient to improve the staff assignment and workflow

Implementing reporting within Azara for Health Centers to access to review work completed and opportunities for improvement

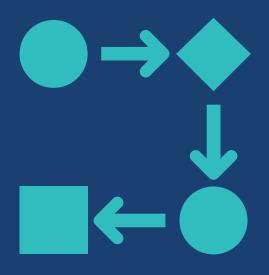
Implementing more structured documentation opportunities to capture detailed outreach outcome information

Enhancing visualization of the structured care plan



## Key Takeaways





#### Successful implementation takes time!

- Identify the key performance indicators you have for any program you're looking to implement
- Work to customize the system and workflows to fit your needs
- Pilot implementation to identify any missing components

Staff input and commitment is crucial to success

Ensure mapping with your EMR is correct and that structured data fields are utilized as much as possible

Documentation resources and auditing are important pieces to ensure streamlined workflows and accuracy

# Azara Care Connect Great Lakes Bay



## Great Lakes Bay Health Centers



Servicing 16-country region in Mid-Michigan

**56,411 patients** (2023 UDS) **232,926 visits** (2023 UDS)

Services: Primary Care, OB/GYN, Integrated and Traditional Behavioral Health, Substance Use Disorder, Dental, Migrant Health Care, Pharmacy, Optometry, School-Based Health, Physical Therapy, HIV Prevention and treatment, X-Ray, Mammography, Transportation, Doula Services, Hepatitis C Treatment.. and much more!

Transitioned from Athena Practice to AthenaOne in October 2023

**Azara Products:** DRVS, Azara Care Connect, Risk Stratification, Referral Management, Controlled Substance, Transitions of Care



## Then and Now, an ACC Story

- Spreadsheets → Single Source Solution (ACC)
- Care Management notes in chart → meaningful template (ACC)



## The Beginning

Health Plan Community Health Worker Program

Funding FTE allocation for CHW:

Meridian

**United Health** 

Molina

Each month files were manipulated and combined by hand!



## The Evolution



PATIENT ↓ <sup>†</sup>	GAP COUNT ↓ <sup>†</sup>	CONTACT REASONS J <sup>†</sup>	LAST OUTREACH J <sup>†</sup>	OUTREACH COUNT $\downarrow^{\uparrow}$	USER ↓ <sup>†</sup>	$\uparrow_{\downarrow}$	FILTERS MANAGE
MARTIN, ANGELA	5	ED, SDOH, HEDIS, CQM	03/16/24	4	Jackie Brown	!	NARROW RESULTS BY
ROGAHN, KENTON	2	ACCESS, CQM	04/11/24	2	Jackie Brown	2	No Contact in last 30 days Attributed in Last 30 Days
LOWE, TATUM	17	HEDIS	04/14/24	3	Jackie Brown	3	CONTACT REASONS  6 selected →
ANDERSON, CAYLA	3	ED, CQM	04/16/24	3	Jackie Brown	3	FOLLOW UP STATUS
LYNCH, LETHA	1	ED	Never <b>A</b>	0	Jackie Brown	0	None selected →
HOWE, OMER	1	HRA	04/07/24	3 EMO DATA	Jackie Brown	3	None selected ▼



Patient lists are managed within ACC with record of outreach type (letter, call, text)

## ACC Tasking



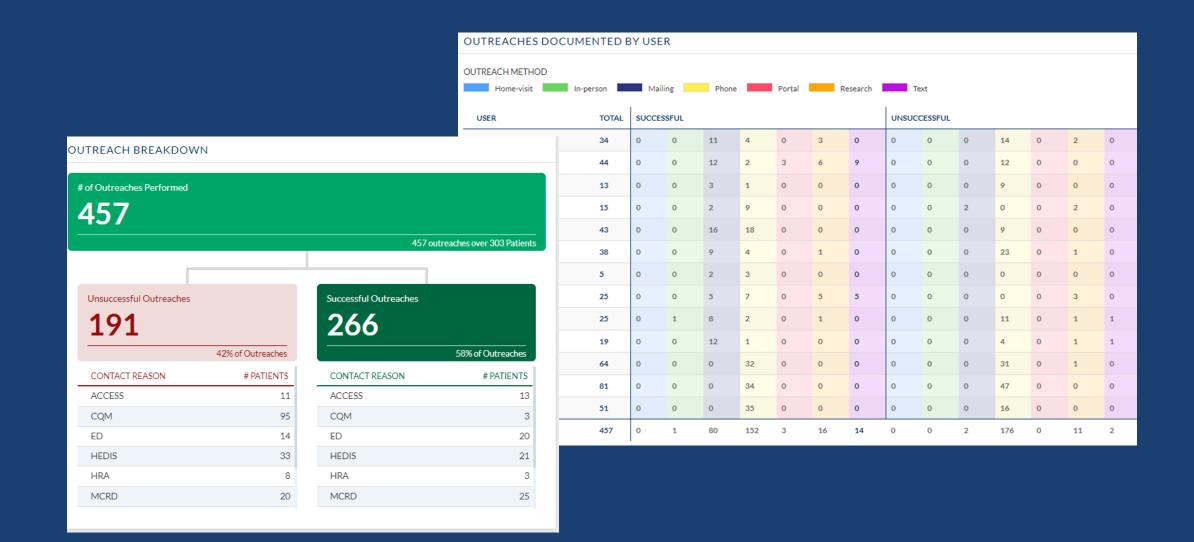
TASKS		Open C					
$1_{\downarrow}$	ACTION ↓ <sup>†</sup>	SUMMARY J <sup>†</sup>	DUE ↓ <sup>†</sup>	ASSIGNEE ↓ <sup>†</sup>	COMMENTS		
	Call	Call hospital discharge nurse	04/16/24	Jackie Brown	Get information about most recent ER visit and retrieve discharge summary		:
	Call	Call patient to schedule a home visit	04/17/24	Jackie Brown			:
	Schedule	Schedule BH consultant	04/18/24	Sofia Garcia	Assess for depression and possible substance usage		:
	Schedule	Schedule visit with diabetic educator	04/19/24	Sofia Garcia	DEMO DATA	Image: section of the content of the	:



Tasks and lists created to remind CHWs of upcoming actions needed

## **Productivity Tracking**





## Care Management and ACC



## Before Azara Care Management and EHR Plug In:



Does the patient have a Care Plan?



Where is this documented?

Does it satisfy PCMH-NCQA criteria?

#### GLBHC Care Plan

- · Patient consent to participate in Care Management Services-
- · Assessment of patient current status
  - Disease state-uncontrolled type 2 DM, obesity
  - Trends in labs/outcomes- A1C 11.1, BMI 46.28
  - o Orders and Referrals
  - o Patient understanding of disease state- good
  - o Gaps in care have been addressed-yes
- · Screenings completed and needs identified-yes
- Engagement
  - o Readiness for change- 10/10
- Goals
  - Treatment goal
  - Self Management Goal
  - o Lifestyle Goal- To lose 10lb by December, 2023 (starting weight 322.6lb)
- Interventions
- 1. Eat less sweets and snacks
- . 2. Continue to work on portion control, especially with carbohydrates
- . 3. To use the pedal machine or free weights while watching television
- 4. Increase and take Lantus daily
- Care Plan update
- Barriers- back pain
- · Solutions- focus on dietary changes as physical activity is not a good option
- Support System- Bayside care team
- Follow up plans
  - Next appointment/contact
  - Review Call Me First- yes
- Care Team Contacts- given





January 2023, Great Lakes Bay Health Centers joined an ACO (REACH Model)

#### Process:

- 1. Complete Health Risk Assessment (HRA).
- 2. Patient given a score based on HRA and ADT information (High, Medium, Low)
- 3. High Risk patients are care managed





Separate portal with another vendor

Redundancy! Risk scoring, double document (EHR and vendor portal)

Basic information (ADT, SDOH) based on CMS data (old data)

Documentation is not readily available to care team

In February 2024, ACO documentation moved to ACC 2.0. All documentation is included in Azara!



## Questions?







## Achieve, Celebrate, Engage!

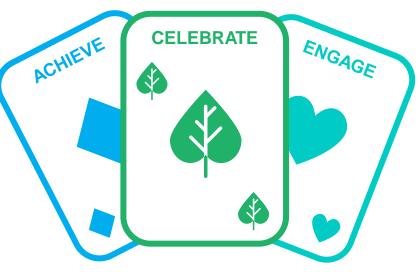
#### ACE'd it? Share your DRVS success story and become an Azara ACE!

Show your organization has used DRVS to Achieve measurable results, Celebrate improvement in patient health outcomes, and effectively Engage care teams and/or patients. Stories should showcase how DRVS helped your organization overcome a challenge, the tools and solutions used to drive improvement and details of the successes that resulted from your initiatives. ACEs should be able to provide examples that quantify quality improvement, cost savings, operational efficiency or patient health improvement.

#### **Benefits:**

- Azara will help tell your story and provide a client-branded version for your use
- Potential to create a 2-4 minute video or hour-long Azara-hosted webinar
- Win Azara swag!





Submit your success story by completing the form at this link or scan our QR code:

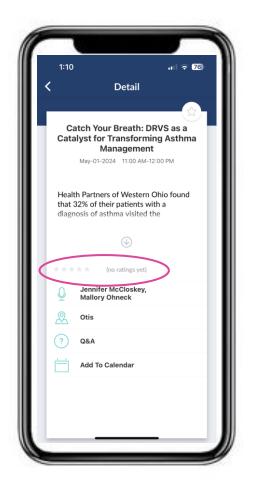
See this year's ACE posters in the Ballroom Foyer!



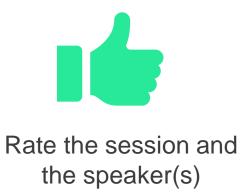
## We Want to Hear From You!



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